#### WELCOME OOAK ARTISTS!

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MEET THE

TEAM

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## AGENDA

• Duration - 1 hour

Registration/Artist Profile

• Move-In

Set Up/Tear Down

Booth Design

Questions

#### ONE OF A KIND ARTIST INSIGHT



#### **EXHIBITOR CENTRAL**

## <u>Exhibitor Central</u> is your one stop shop for all show prep information!



#### PRIOR TO THE SHOW: ARTIST REGISTRATION

Register you and your team online prior to your arrival
Photo ID is required
Must always wear badge

#### PRIOR TO THE SHOW: ONLINE ARTIST PROFILE

- Personalize your <u>Artist Profile</u>:
- Allows customers to find you before & after show
- Customization
- Used for our Printed Directory
- Online Shopping Feature
- Access login from <u>Exhibitor Central</u>
- New Categories: LGBTQ, BIPOC, Woman Owned, Wholesale Available

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	Username or email
	Password
	Remember Me
	LOGIN
- 1	Forgot your password? <u>Click Here</u>
	© 2009 MMPL For more information on Merchandue Mart Properties, Inc., its trade shows and consumer events, please call 800.67 Morehandue Mart Properties, Inc. 222 Marthandue Mart Fung, Soite C70 Change, IL 6065, USA
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## PRIOR TO THE SHOW: MARKETING RESOURCES

Complimentary marketing materials created for you

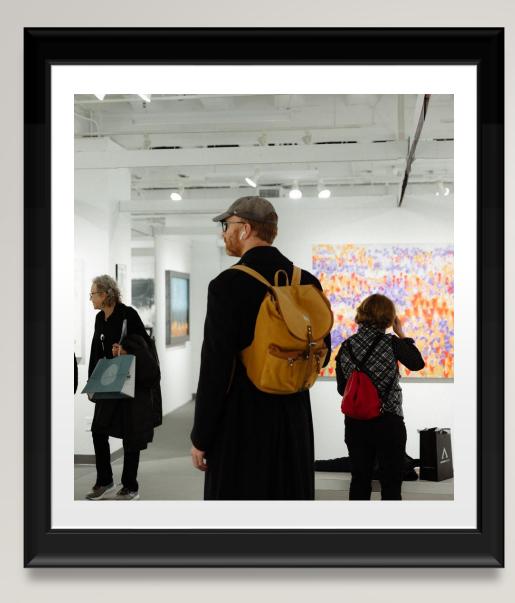
- Artist Web Banner Ads
- PR opportunities
- Complimentary ticket

**Promote Yourself!** 

- Advertise on social media

- Tag us on Instagram, Facebook, and LinkedIn @ooakchicago

- Use #OOAKCHICAGO



#### ADDITIONAL PROMOTION

- Fine Art Gallery
- Ambassador Program
- Best in Show Patron's Choice
- Artist Interview Form

# ONSITE PROCEDURES: MOVE-IN

#### MOVE IN: SETUP HOURS & DOCK ACCESS

#### **Setup Hours**

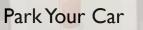
Tuesday, December 5<sup>th</sup> 8am-4pm Wednesday, December 6<sup>th</sup> 8am-7pm

#### **Dock Access**

Tuesday, December 5<sup>th</sup> 8am-3pm Wednesday, December 6<sup>th</sup> 8am-3pm

## **Move In:** Loading Dock Details

Loading Dock



Registration



Drayage: our team will deliver items to your booth

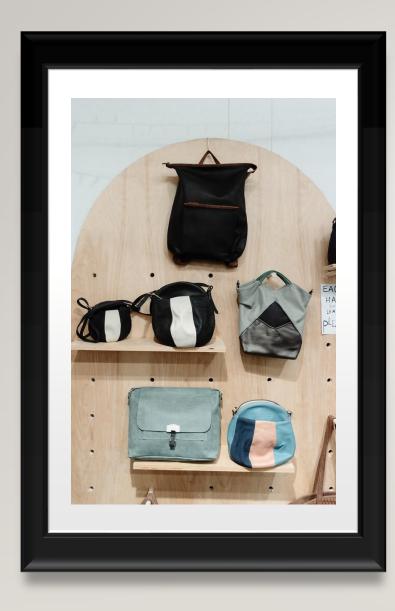


#### MOVE-IN: LOADING DOCK REMINDERS

- Drayage "materials handling" is included in your booth fee
- Label all packages with your name and booth number
- Package your work well, packaging is not provided
- Consolidate your belongings
- Additional Fees: Any one package over 2000 lbs will have an overage fee added on

## MOVE-IN: PARKING

• We recommend the **Spot Hero** app to find parking for both standard and large vehicles



#### MOVE- IN: SHIPPED ITEMS

- If you shipped items, they will be in your booth
- Label all shipped packages as 7booth number; with your full name
- Items must arrive either
   Tuesday, December 5<sup>th</sup> OR
   Wednesday, December 6<sup>th</sup>

#### MOVE-IN: PERSONALLY TRANSPORTING WORK

All items must be hand-carried through freight elevators
Dollies are not allowed when hand transporting your work







## MOVE-IN: ARTIST REGISTRATION

After you have parked, head to the registration desk in main lobby
You will receive your welcome packet and exhibitor badge

• Wear your badge at all times





#### SHOW TIME: ARTIST AMENITIES

- Pre-show happy hour event
- Artist lounge
  - Artist Food Ordering App
- Artist coat check
- \$ Change available
- Booth Sitter/Sales Staff (available for hire)

#### SHOW FLOOR

 Cafes are located throughout the show as well as bars with beverages and light snacks.

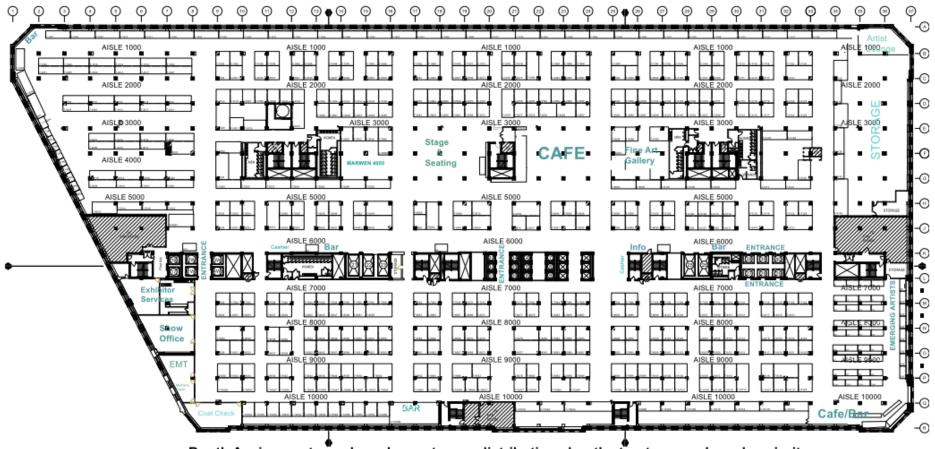
Artists will receive 20% off at Foodstuffs with Reg badge

Customers enter through elevators along the 6000 and 7000 rows

• A map of the floor on Exhibitor Central

## HOLIDAY One of a Kind

2023



- Booth Assignments are based on category distribution, booth structure needs and seniority.
- Black Cubes represent permanent pillars which are part of the building and cannot be removed. You are able to use these cubes as additional display space for flat items.

## **BOOTH DETAILS**

- **Cleaning** vacuumed the night before the show opens
- **Drayage** moving your work to/from vehicle to booth
- Equipment chair/wastebasket must be requested pre-show
- Flooring light gray throughout the show floor
- Signage booth comes with a standard blade sign
- Lighting- 4 flood lights & florescent lighting







### BOOTH DETAILS: WALLS

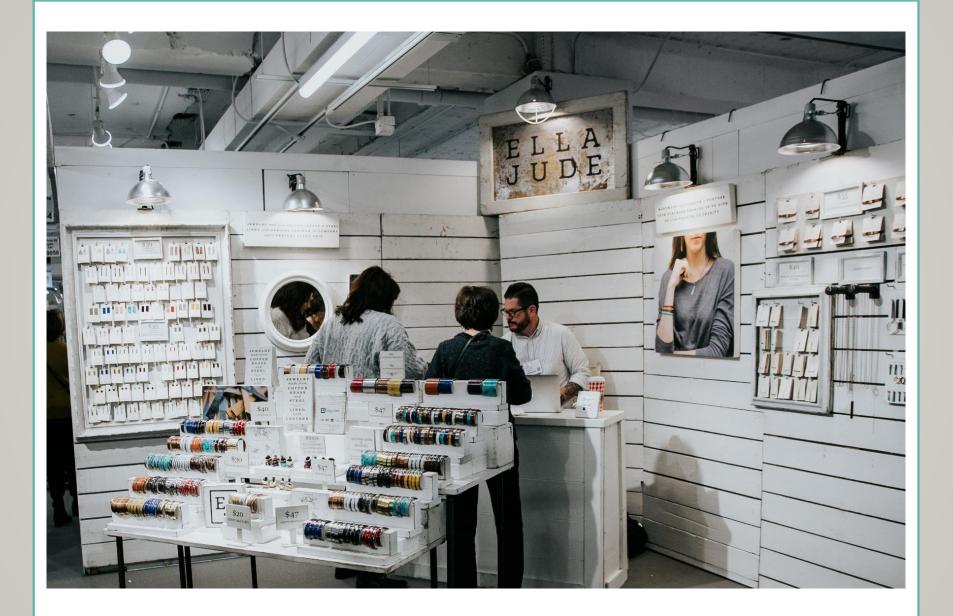
- Walls are painted white
- Paper covering options are available for purchase
- You may nail and screw into the walls- just remove at the end of show
- No need to patch holes
- Power tools are not permitted
- Walls are 1-inch solid wood, each nail will hold approx. 30pds.
- A standard booth has 3 walls / corner booth has 2 walls
- Multiple booth configurations





### BOOTH DETAILS: LIGHTING & ELECTRIC

- **4** flood lights are included with your booth
- Outside lights must be approved by operations pre-show
- Lamps and other non-track lights are permitted
- 150 watts of electric are included with your booth fee, if you go beyond that there is a charge.
- The flood lights that are included with your booth are NOT part of the 150 watts
- Go to the service desk for lights an electrician will be sent to you to do a light adjustment included with booth fee
  - Every artist gets a 15 min free light adjustment



#### EMERGING MARKET: BOOTH DETAILS

For new artists, 3 years of experience or less

Booths are roughly  $5 \times 10$  ft

The area is set up "market" style

No side walls, just 1 back wall

**Emerging Gourmet** 







## STORAGE: 2 TYPES

 ACCESSIBLE STORAGE
 Inventory Storage for replenishment
 INACCESSIBLE STORAGE
 Empty Box/Container Storage

To reserve a spot, please visit this link

**HERE** 

#### STORAGE: ACCESSIBLE INVENTORY

- Accessible inventory storage is available on the show floor
- You MUST reserve storage before you arrive onsite if you need it
- Form on Exhibitor Central -\$150 per space
- If you need help with large stock replenishment, you may put in an order at the service desk – no charge

#### STORAGE: INACCESSIBLE STORAGE

Empty packing boxes need to be stored in **Empty Box Storage** They will be picked up after setup and returned to you at the end of the show

You must **label your empties** with a special "empty" sticker

Available at service desk

## MOVE-IN: SET UP TIPS

Order your supplies ahead of time through the Exhibiting Ordering Portal
Display cases, tables, chairs etc
If you happen to need any services or rentals onsite, you may order at the service desk
If you have any customized wall plans, you must submit a booth customization form prior to the show

#### SHOW HOURS AND ACCESS

Thursday, 12/7 10am - 7pm
Friday 12/8 10am - 7pm
Saturday 12/9 10am - 7pm
Sunday 12/10 10am - 5pm

Artist Access will be at 8am every day

#### SHOWTIME: ADDITIONAL INFO

- Wireless internet is provided
- Central cashier is an optional service used primarily by Canadian exhibitors
- Fed-Ex on the 2<sup>nd</sup> floor and an on-site shipper for customers in the show office
- Artist coat check on the show floor
- Large sold items (furniture, paintings, etc) that need to be removed through the dock, can be arranged at service desk



#### BOOTH DESIGN: LAYOUT

Don't trap the customer

Make a clear entrance/exit

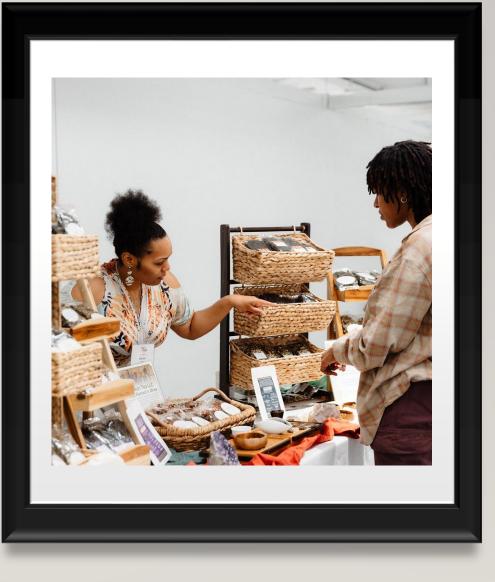
Remember to consider your checkout setup, allow for there to be a line without blocking the entrance to your booth

EAGE

Inviting, memorable and viewable

#### **BOOTH DESIGN:** SIGNAGE

- A noticeable sign or product photography will help customers find you in a crowd
- Create a sense of discovery in your booth
- Show your story with a bio
- Have business cards, takeaway samples or materials







#### END OF THE SHOW

 Tear down begins at 5pm on Sunday. If you decide to tear down early, you will be charged a fee

Dismantle & Load-out Hours:
Sunday, 12/10 5pm – 11pm
Monday, 12/11 8am – 12pm

 The loading of POV's will begin upon the completion of the return of empties



#### MOVE-OUT: ONSITE PROCEDURES

- Pre-show email will be sent in November allowing you to sign up for a move out time on Sunday or Monday
- After the show closes, all empties will be delivered to your booth for packing, as will anything you have left in accessible storage
- Union workers will then move your items to the dock and load them in your car when it is your turn

## POST SHOW

#### Follow up with show leads for additional

sales

Update your Artist Profile with new items, remove sold ones File your Sales Tax Form found on Exhibitor Central or in your Artist Packet Complete Artist Survey once sent out Reach out immediately if you left something on the show floor

## **RE-SIGN FOR 2024**

- An opportunity to re-sign for the 2024 Holiday show on-site at a discounted rate with priority placement
- The digital contract will be emailed to you during show
- This must be completed by the end of the show to get the re-sign rate
- A Booth Request form will also be sent offering your priority placement for 2024
  - Ambassador Program sign up

#### FINAL CHECK LIST

- Complete your Artist Profile
- Know your booth number
- Complete the PR questionnaire by Oct. 23<sup>rd</sup>
- Review <u>Exhibitor Central</u>
- Plan your booth layout
- Order equipment or services through the Ordering Portal
- Consider an Accessible Inventory Storage space
- Read Monthly <u>Artist Newsletters</u>
- Join the Facebook Group



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# Thank you!

Questions?